

### Report on Alumni talk on

## "About Salesforce Ecosystem in IT industry" 10-09-2022



# Submitted by: Dr. P. Sivaiah, Alumni coordinator, Associate Professor, Department of Mechanical Engineering .

Report Received on 28.09.2022 Event Organized by: Department of Mechanical Engineering Date: 10-09-2022 Resource Person:

**Vijay Vayalapati** (15691A03J4), Alumni of ME, been working at Cognizant Technology Solutions in Salesforce Ecosystem as Salesforce Automation Engineer, Bangalore.

### Total Number of Participants: 60

Target Audience: IV Year ME students of MITS.

### **Report:**

During the session He guided the students on the following points:

- Explained about the CRM and advantages of CRM.
- Explained the why salesforce and salary of salesforce employee.
- Discussed the importance of communication skills, problem solving techniques, decision making skills and discipline to work in any organization.
- He gave Salesforce Career Guidance and clarified the students doubts about future of salesforce jobs.
- He motivated the students towards career guidance and explained the importance of getting job in the campus before passing out from the college.
- Since he is one of technical interviewer member expert in the Cognizant Technology, He explained to the students about the technical round and guided them by sharing some tips on how to clear technical and HR rounds.